

The Richland Hospital, Inc.
 333 East Second Street
 Richland Center, WI 53581
 (608) 647-6321

Type: GMS
 Control: Other Not for Profit
 Fiscal Year: 01/01/02 to 12/31/02

County: Richland
 Analysis Area: Southern (1)
 Volume Group: 3

Selected Utilization Statistics	FY 2002	All GMS Hospitals		Analysis Area ¹		Volume Group ³		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Occupancy Rate (%)									
Adult medical-surgical	56.4%	57.4%	0.98	55.2%	1.02	33.3%	1.70	62.1%	0.91
Obstetrics	16.5%	39.6%	0.42	41.3%	0.40	20.6%	0.80	14.0%	1.18
Pediatrics	16.3%	48.0%	0.34	46.0%	0.35	13.4%	1.22	15.6%	1.04
Total hospital	41.3%	55.9%	0.74	54.7%	0.76	31.9%	1.30	46.2%	0.89
Average Census (Patients)									
Adult medical-surgical	11.8	30.4	0.39	31.2	0.38	7.7	1.53	13.7	0.87
Obstetrics	1.2	3.9	0.30	4.1	0.28	0.9	1.31	1.0	1.18
Pediatrics	0.3	1.8	0.18	1.6	0.21	0.1	3.07	0.3	1.04
Total hospital	14.4	55.4	0.26	54.3	0.27	10.4	1.39	16.2	0.89
Average Length of Stay (Days)									
Adult medical-surgical	4.1	3.9	1.05	3.7	1.11	3.3	1.26	4.5	0.91
Obstetrics	2.1	2.4	0.88	2.0	1.05	2.2	0.94	2.1	0.99
Pediatrics	1.9	2.4	0.79	3.1	0.61	1.9	1.01	2.0	0.94
Total hospital	3.3	4.3	0.77	4.3	0.76	3.0	1.10	3.3	1.00
Surgical Operations									
Inpatient	181	1,424	0.13	1,694	0.11	218	0.83	255	0.71
Outpatient	1,526	3,187	0.48	3,961	0.39	963	1.59	1,424	1.07
Inpatient as % of all surgeries	10.6%	30.9%	0.34	30.0%	0.35	18.5%	0.57	15.2%	0.70
Outpatient Visits									
Non-emergency visits	11,269	75,046	0.15	108,040	0.10	24,411	0.46	10,809	1.04
Emergency visits	6,451	14,086	0.46	14,024	0.46	5,581	1.16	6,422	1.00
Full-time Equivalents (FTEs)									
Administrators	6.0	14.8	0.40	13.3	0.45	5.1	1.17	6.0	1.00
Nurses, licensed	61.5	160.1	0.38	172.9	0.36	40.3	1.53	63.6	0.97
Ancillary nursing personnel	18.8	54.3	0.35	44.8	0.42	13.8	1.36	19.8	0.95
All other personnel	149.3	384.2	0.39	462.2	0.32	94.8	1.57	145.6	1.03
Total FTEs	235.6	613.5	0.38	693.1	0.34	154.0	1.53	235.1	1.00
FTEs per 100 Patient Census (Adjusted)									
Administrators	18.4	14.6	1.26	13.3	1.39	20.5	0.90	16.2	1.13
Nurses, licensed	188.5	157.9	1.19	172.8	1.09	161.4	1.17	172.2	1.09
Ancillary nursing personnel	57.5	53.6	1.07	44.8	1.28	55.4	1.04	53.7	1.07
All other personnel	457.5	378.9	1.21	462.1	0.99	380.1	1.20	394.4	1.16
Total FTEs	721.9	605.0	1.19	692.9	1.04	617.4	1.17	636.6	1.13

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds set up and staffed	35	Health maintenance		Beds set up and staffed	6	Bassinets	5
Discharges	1,625	organization (HMO)	Yes	Discharges	38	Total births	198
Inpatient days	5,274	Preferred Provider		Inpatient days	183	Newborn days	372
		organization (PPO)	Yes				

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Inpatient Service Area

Inpatient Service Area	Level of Service*	Beds Set Up and Staffed 12/31/02	Discharges and Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)

General Medical-Surgical:							
Adult medical-surgical, acute	1	21	1,049	4,321	56.4%	11.8	4.1
Orthopedic	2	0	0	0	. %	0.0	.
Rehab. and physical medicine	5	0	0	0	. %	0.0	.
Hospice	4	1	1	3	0.8%	0.0	3.0
Acute long term care	5	0	0	0	. %	0.0	.
Other acute	5	0	0	0	. %	0.0	.
Pediatric, acute	2	2	62	119	16.3%	0.3	1.9
Obstetrics	1	7	199	421	16.5%	1.2	2.1
Psychiatric	5	0	0	0	. %	0.0	.
Alcoholism/chemical dependency	5	0	0	0	. %	0.0	.
ICU/CCU:							
Medical-surgical intensive care	2	0	0	0	. %	0.0	.
Cardiac intensive care	2	0	0	0	. %	0.0	.
Pediatric intensive care	5	0	0	0	. %	0.0	.
Burn care	5	0	0	0	. %	0.0	.
Mixed intensive care	1	4	276	410	28.1%	1.1	1.5
Step-down (special care)	2	0	0	0	. %	0.0	.
Neonatal intensive/intermediate care	5	0	0	0	. %	0.0	.
Other intensive care	5	0	0	0	. %	0.0	.
Subacute care	5	0	0	0	. %	0.0	.
Other inpatient	5	0	0	0	. %	0.0	.

Note: data should be used only in rows; do not summarize columns.

* 1=Provided-Distinct Unit, 2=Provided-Not Distinct Unit, 3=Available in Network, 4=Contracted, 5=Service Not Provided.

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE

Administrators/asst. administrators	6	0	6.0	Radiological services personnel	7	1	7.7
Physicians and dentists	2	0	2.0	Occupational therapists	3	0	3.0
Medical and dental residents	0	0	0.0	Occupational therapy assistants/aides	0	0	0.0
Registered nurses	40	15	50.8	Physical therapists	5	2	6.5
Certified nurse midwives	0	0	0.0	Physical therapy assistants/aides	3	0	3.0
Licensed practical nurses	7	4	9.7	Recreational therapists	0	0	0.0
Ancillary nursing personnel	12	10	18.8	Psychologists	0	0	0.0
Physician assistants	0	1	0.6	Social workers	1	0	1.0
Nurse Practitioners	1	0	1.0	All other health professionals	16	5	18.5
Medical records personnel	4	0	4.0	All other personnel	65	35	87.1
Pharmacy personnel	6	0	6.0	-----			
Clinical laboratory personnel	10	0	10.0	TOTAL	188	73	235.6

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Income Statement		Assets		Liabilities and Fund Balances	
Gross patient revenue	\$33,416,076	Cash and cash equivalents	\$3,428,391	Current liabilities	\$3,105,107
Less deductions	14,635,489	Net Patient receivables	2,660,814	Long-term debt	21,499,286
Net patient revenue	18,780,587	Other receivables	438,466	Other liabilities	68,302
Plus other revenue	1,676,511	Land, bldgs and equip: Net	24,055,728	Subtotal	24,672,695
Total revenue	20,457,098	Other assets	5,902,431		
Less expenses	20,382,495			Unrestricted fund balance	11,813,135
Nonoperating gains/losses	561,385	Total Assets	\$36,485,830	Total liabilities & fund balance	\$36,485,830
Net Income	\$635,988			Restricted fund balances	\$0

Selected Financial Statistics	FY 2002	All GMS Hospitals		Analysis Area 1		Volume Group 1		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Gross Rev as % Total Gross Patient Revenue									
Medicare [\$15,387,354]	46.0%	41.7%	1.11	39.1%	1.18	41.1%	1.12	47.4%	0.97
Medical Assistance [\$2,639,626]	7.9%	9.0%	0.88	6.6%	1.19	8.2%	0.96	6.5%	1.21
Commercial [\$14,117,069]	42.2%	43.2%	0.98	48.4%	0.87	45.2%	0.93	42.1%	1.00
All other [\$1,272,027]	3.8%	6.1%	0.62	5.9%	0.65	5.5%	0.70	4.0%	0.95
Deductions as % of Total Gross Patient Revenue									
Medicare [\$9,729,905]	29.1%	23.7%	1.23	20.4%	1.43	20.7%	1.41	31.3%	0.93
Medical Assistance [\$1,963,910]	5.9%	6.0%	0.99	4.2%	1.39	4.6%	1.27	4.7%	1.24
Commercial [\$2,668,955]	8.0%	9.4%	0.85	10.8%	0.74	7.3%	1.10	5.7%	1.41
Charity care [\$272,719]	0.8%	1.2%	0.68	1.3%	0.61	0.7%	1.17	0.1%	13.32
All other [\$0]	0.0%	1.4%	0.00	1.2%	0.00	0.5%	0.00	0.0%	.
Total deductions [\$14,635,489]	43.8%	41.7%	1.05	38.0%	1.15	33.8%	1.29	41.8%	1.05
Other Revenue and Net Gains or Losses									
Other revenue as % of total revenue	8.2%	5.1%	1.61	9.2%	0.89	4.2%	1.96	8.2%	1.00
Net gains/losses as % of net income	88.3%	5.3%	16.66	11.7%	7.55	3.5%	24.87	31.8%	2.78
Expenses as % of Total Expenses									
Salary/fringe benefit[\$11,053,196]	54.2%	47.8%	1.14	50.0%	1.08	51.3%	1.06	54.5%	1.00
Supplies and services[\$5,315,856]	26.1%	40.5%	0.64	39.1%	0.67	35.9%	0.73	26.0%	1.00
Capital component [\$3,211,149]	15.8%	8.7%	1.81	8.2%	1.92	9.2%	1.71	14.7%	1.07
Bad debt [\$802,294]	3.9%	3.0%	1.32	2.7%	1.46	3.6%	1.08	4.8%	0.82
Fiscal Statistics									
Operating margin	0.4%	6.1%	0.06	5.4%	0.07	7.1%	0.05	3.6%	0.10
Total hospital profit margin	3.0%	6.4%	0.48	6.1%	0.50	7.4%	0.41	5.1%	0.59
Return on equity	5.4%	10.0%	0.54	11.5%	0.47	9.9%	0.55	9.3%	0.58
Current ratio	2.8	2.5	1.09	2.3	1.20	3.8	0.72	2.5	1.12
Days in net patient accounts receivable	51.7	57.8	0.89	62.7	0.83	62.9	0.82	.	.
Average payment period	59.7	52.6	1.14	52.0	1.15	51.0	1.17	53.1	1.12
Equity financing	32.4%	56.2%	0.58	48.3%	0.67	55.6%	0.58	32.0%	1.01
Long-term debt to equity ratio	1.8	0.5	3.83	0.8	2.37	0.6	3.19	1.9	0.97
Times interest earned	1.5	5.0	0.30	4.6	0.33	5.0	0.30	1.9	0.78
Total asset turnover	0.6	0.9	0.64	0.9	0.62	0.7	0.75	0.6	0.98
Average age of plant: years	6.7	9.5	0.70	10.3	0.65	9.1	0.73	6.5	1.02
Increase (decrease) total net patient rev . %	12.0%	.
Output gross rev (% of total gross pt. rev)	56.1%	44.1%	1.27	43.8%	1.28	61.8%	0.91	51.9%	1.08
Net Revenue Statistics									
Inpatient net revenue per discharge	\$5,646	\$7,870	0.72	\$8,404	0.67	\$4,633	1.22	\$4,761	1.19
Inpatient net revenue per day	\$1,712	\$1,834	0.93	\$1,902	0.90	\$1,631	1.05	\$1,301	1.32
Outpatient net rev per visit	\$554	\$343	1.62	\$247	2.25	\$306	1.81	\$592	0.94